



# Modern Solutions for Your Project- Driven Business

Unanet's ERP and CRM solutions drive bottom-line growth by connecting your projects, people and financials with greater efficiency and improved decision making





# Your trusted partner for purpose-built ERP and CRM solutions.

We've set ourselves apart for 30+ years by treating every customer like a true partner. This philosophy paired with our modern solutions empower teams to unify front-office vision with back-office operations. The result is more meaningful insights, improved employee performance, and higher engagement, retention, and win rates. It's time to leave your legacy systems behind and let Unanet get you where you want to go: from projects to profitability, faster than you ever imagined.

## Next-gen software built for growth

We never stop investing and innovating for Government Contractors and Architecture, Engineering and Construction firms. With an aggressive release schedule that leaves our competitors in the dust, we are constantly investing in our ERP and CRM solutions to get you where you want to go, faster.

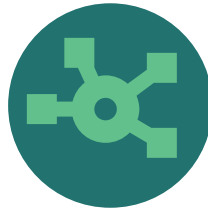


# The Unanet Difference



## Customer success comes first

Our best-in-class customer success team is there for you, at implementation and every step of the way to ensure widespread adoption, usage, and the long-term success of your business.



## Integrated, end-to-end platform

We simplify the entire project lifecycle with an open, flexible, platform that offers pre-built integrations with a comprehensive suite of business applications.



## Industry expertise

Unanet is recognized across the industries we serve for best-in-class, project-based solutions purpose-built for government contractors and AEC firms.



## Simple, user-friendly design

Whether it's our mobile app giving you project access from anywhere or our Analytics offering insights into trends and data, our solutions lead the industry in ease-of-use.



## Pushing the pace of innovation

We are constantly updating our ERP and CRM solutions to get you where you want to go, faster with a steady and reliable release schedule.

# Integrated end-to-end platform

Simplifies the entire project lifecycle

## Find & Win

- Pipeline Management
- Contact Management
- Proposal Automation
- Lead Management
- Resume Generation
- Project Insight
- Outlook integration

## Plan, Execute & Monitor

- Purchase Requisition
- Budgeting & Revenue Forecasting
- Resource Scheduling
- Skills Management
- Scenario Planning
- Pricing
- Timesheets & Accruals
- Expense & Per Diems
- Purchase Orders
- Subcontractor Management
- Approvals
- Workflow and Document Repository
- Contract Management
- BI Analytics Reporting
- Real-Time Dashboards & KPIs
- Project Status, Utilization & Burn Rate
- % Complete & EVM
- Open Commitments
- Gross and Net Margins
- Backlog
- Customer Management

## Financial Management

- Compliance built in
- T&M, FP & CP
- Revenue Recognition As Worked, % Complete & Schedules
- Accept Customer Payments via Stripe
- Invoice Generation
- 1099 Reporting
- General Ledger
- Accounts Payable
- Accounts Receivable
- Cost Pools
- Indirect Rates
- PO Match: 2-Way or 3-Way Match
- Fixed Assets & Depreciation
- Inventory Management



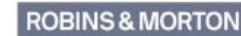
Integrate with critical business applications leveraging best-in-class, pre-built connectors

*Payroll, HR, Market Intel and more*

# Grow with Unanet just like these organizations

More than 3,700 project-driven organizations depend on Unanet to turn their information into actionable insights, drive better decision-making, and accelerate business growth.

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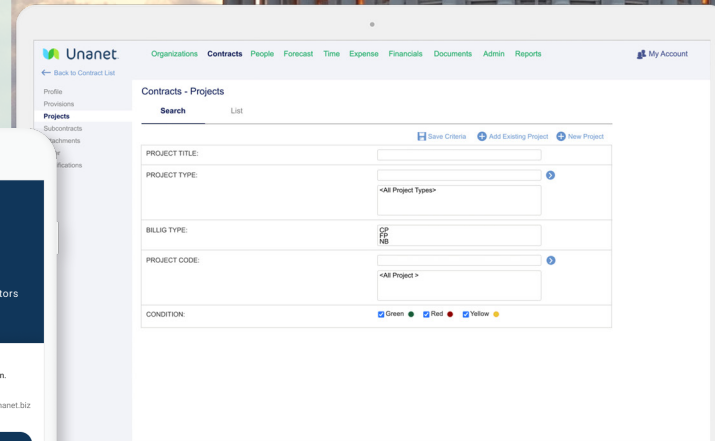
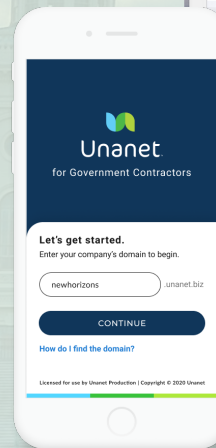
**Built for your Industry**

## Unanet for Government Contracting

GovCon leaders are recognizing that to maintain a competitive edge, they need to adopt sustainable, integrated tools and automation capabilities to bring together applications, processes, and teams.

### Project-based solutions purpose-built for government contractors

Unanet delivers project-based ERP and CRM solutions, purpose-built for Government Contractors of all sizes. Unanet's solutions for managing opportunities, people, and projects employs one database, one look and feel, and one connected set of applications.



**Trusted by Government Contractors**



**Built for your Industry**

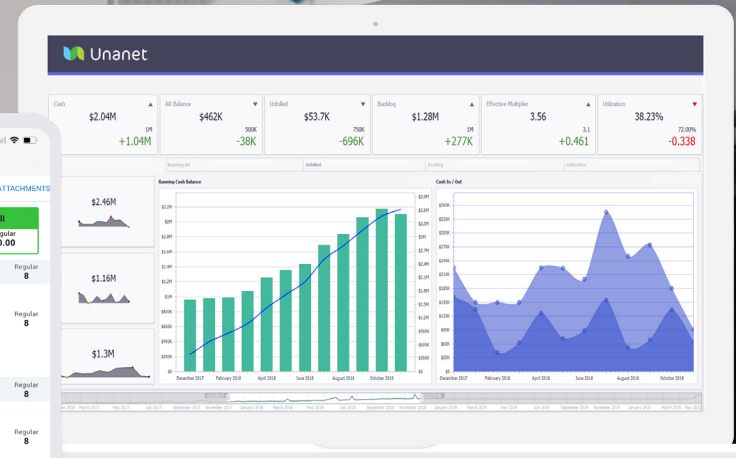
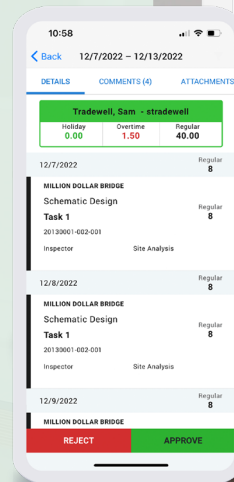
## Unanet for Architects

Enabling intuitive collaboration for Architects with modern, project-based solutions intentionally designed for real-time, interactive insights, data-driven decisions, and sustainable growth.

### Modern solutions intentionally designed for Architects

Unanet is the only modern, project-based business platform that provides Architects with intuitive solutions that enable cross-functional collaboration with real-time data, visual insights and agile workflows for increased profitability, better cash flow and sustainable growth.

Purpose-built ERP that helps AE firms drive project success through accurate, real-time data ensuring on-time and on-budget projects.



**Trusted by Architects**



Pelli Clarke & Partners



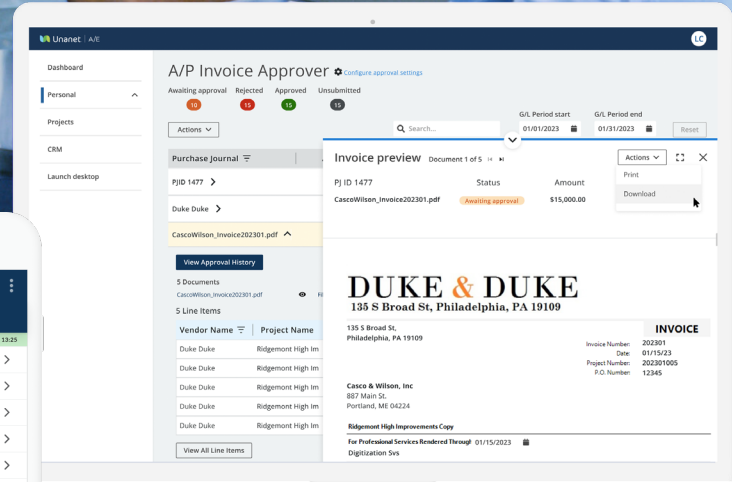
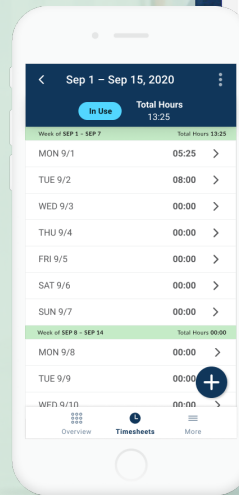
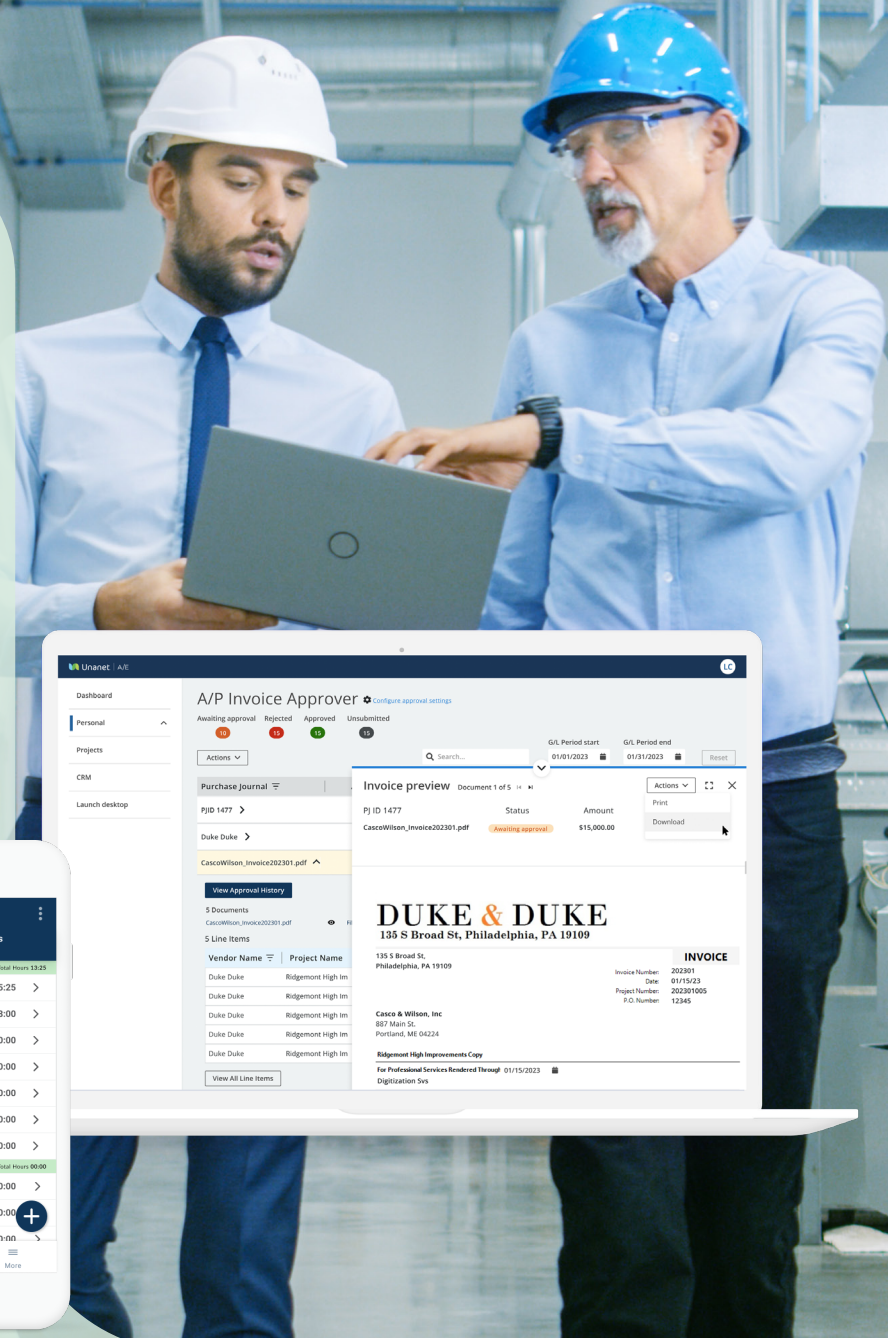
# Built for your Industry

## Unanet for Engineers

Empowering employees with the actionable information they need to make informed decisions quickly will be crucial to future success.

### Sustainable project-based ERP and CRM

Tomorrow-ready ERP that provides Engineers with sustainable project-based solutions that provide accurate real-time data, empower agile, scalable growth, and are purpose-built to keep your projects on time and on budget



Trusted by Engineers





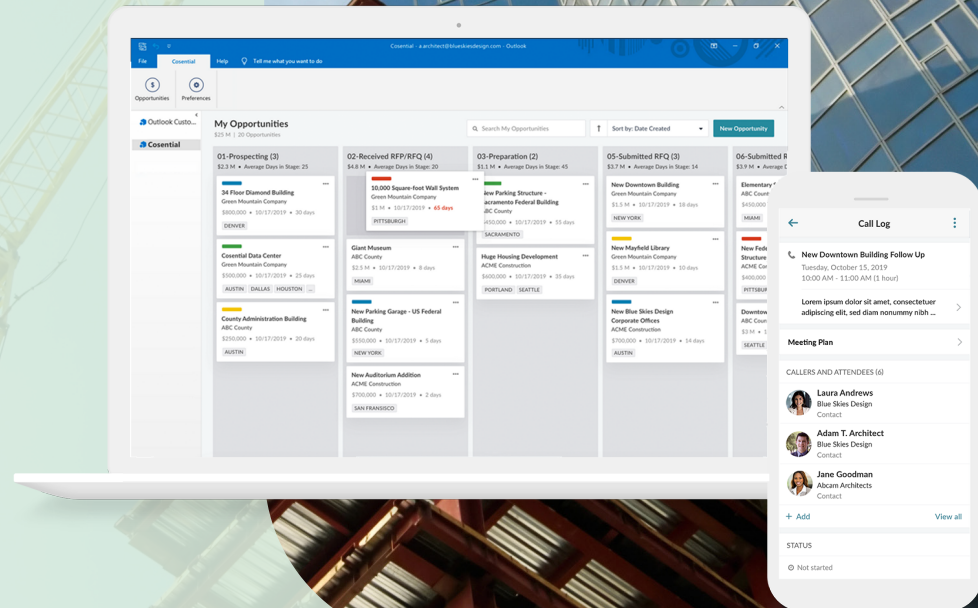
**Built for your Industry**

## Unanet for Construction

Improved data access, communications, and workflows are key to operating more efficiently and enabling employees to focus on the tasks that lead to more projects and greater revenue.

### Modernize your firm's growth

Unanet CRM by Cosential is a project-based CRM purposely designed to help Construction firms drive project success, foster collaboration, and accelerate strategic growth with visually interactive insights, creatively streamlined workflows and a modern, innovative platform.



**Trusted by Construction Firms**



# Unanet Connect

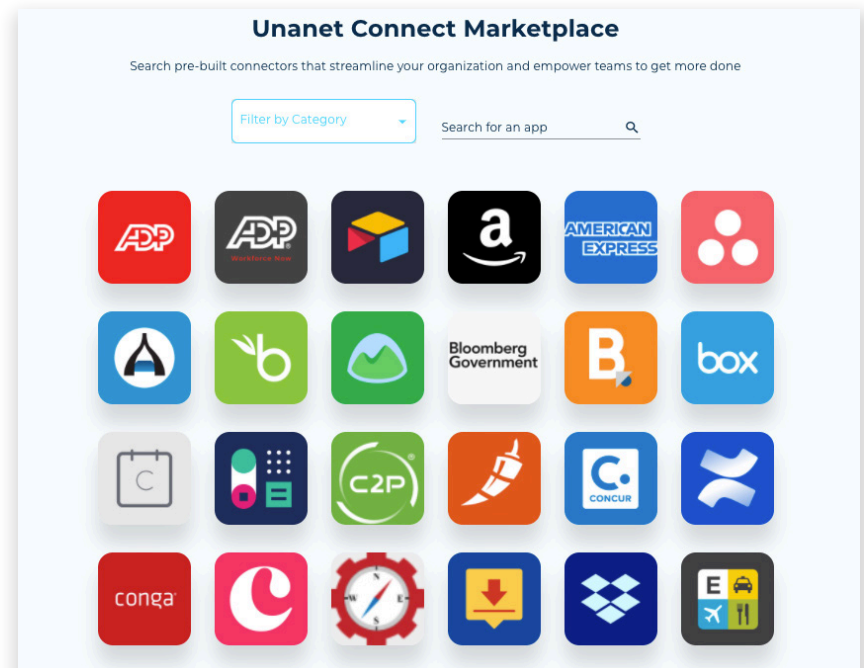
Connecting all the tools you need with the ERP and CRM you love

Automate your business processes by integrating Unanet with best-in-class applications.

Don't let software and systems get in the way of productivity. You need an open ecosystem of tools and applications that seamlessly integrate with your ERP, allowing you to run your business the way you want. Unanet Connect goes beyond APIs and creates the only platform that automates your business processes by integrating Unanet with over 100 best-in-class applications.

Gain productivity through seamless integration and process automation

Managing people, projects, and financials effectively spans numerous apps, teams, and locations. The lack of automation can slow down productivity and hinder collaboration. Modern processes need a modern ERP to connect all these moving parts. Unanet Connect eliminates those roadblocks by easily connecting Unanet to the apps and processes your business needs to thrive.



# The secret to success is not focus—it's intense focus.

**Our intense focus is you: your project, industry and success.**

## Your Projects

Unanet delivers modern, end-to-end business solutions that meet the needs of your project-based business.

## Your Industry

Unanet was purpose-built for government contractors, architecture, engineering, and construction firms.

## Your Success

Our people-centered team is dedicated to your long-term success, and we go the extra mile to deliver insights with personal service.



The Unanet family is truly a community of peers and friends... The personal touch: the client, customer, user intimacy that Unanet offers is the biggest differentiator.”

**Hugh Shaw**  
CFO, Ventera Corp

# Customer Experience

## Gain a strategic partner invested in your success

When it comes to business software, not all partnerships are created equal. We strive to create meaningful partnerships with our customers from day one. We'll have your back from the start with our team of experts and trusted advisors. Achieve your goals and maximize the value of your investment with the right partner



### Deployment

Industry tailored methodology to plan, configure, and deploy the system



### Customer Success

Your dedicated Customer Success Manager is committed to understanding your business and building a strong long-term partnership



### Education and Training

Instructor-led and self-paced Courses, Webinars, and Knowledge Center



### Champions Conference

One-of-a-kind conference for project-based professionals



### Customer Community

Advice and networking with peers and other experts in the Community Forum



### Support

We're here to help you every step of the way

# A True Partner from Day One

97%

Customer Support  
Satisfaction Rating

100+

Years Of Industry  
Experience

160+

Unanet University  
Courses

“

[At Unanet] everybody that I have talked with, they are always friendly and always ready to help.. Everything about Unanet is very personal and geared toward the user.”

Director of Contracts,  
Hyperion Technology Group

# Doing good inspires us

Our commitment to service doesn't stop with our customers. We strive to contribute to the communities around us by building partnerships that foster social, economic, and educational advancements. Partnerships with charitable organizations like, STEM for Her, that provide hands-on experiences, mentors, role models and other programs to girls and young women on their paths toward careers in STEM.

**We call this effort:**



## Working with business leaders for change

We have strong relationships and representation with leading organizations in our industry and our local business community. By collaborating with these groups, we can help drive economic growth for all, be a voice for inclusion, give our customers the latest information, and ensure our entire industry can rise up to meet the challenges that lay before it.



## Helping today's students become tomorrow's GovCon leaders

We are proud to partner with George Mason University and Athens State University to support their curriculum for government contract accounting. These courses prepare accounting students to become leaders in the complex and evolving government contracting industry.

## Getting involved and giving back

At Unanet, we are dedicated to supporting our communities socially, economically, and educationally. While we work with local charities, we know positive change starts with us. This is why we established our Charitable Giving and Dollars for Doers programs to inspire, encourage, and recognize our employees' support to nonprofit charitable organizations. With Charitable Giving, we match our employees' contributions to charities and with Dollars for Doers, we make contributions based on our employees' time spent volunteering.





# Unanet™

Unanet is a leading provider of project-based ERP and CRM solutions purpose-built for Government Contractors, AEC, and Professional Services. More than 3,700 project-driven organizations depend on Unanet to turn their information into actionable insights, drive better decision-making, and accelerate business growth. All backed by a people-centered team invested in the success of your projects, people, and financials.